



SEMPA SYSTEMS GmbH develops, manufactures, installs and services high purity supply systems and offers turn-key solutions to the semiconductor, photovoltaic, glass fiber, printed electronics, automotive, pharmaceutical industries as well as to research institutes and universities. From our sites in Dresden, Hermsdorf and Skt. Petersburg and in collaboration with our co-operation partners' we serve a global customer base.

Our team of 80 professionals is dedicated to exceed our customer expectations.

To further strengthen our sales team at our headquarter in Dresden we are looking for a

Technical Sales Manager (m/f/d)

Your profile

- Academic degree in engineering/industrial engineering or relevant vocational training with similar highest level qualification
- Several years' experience in sales, ideally in machinery. Initial knowledge on semiconductor manufacturing, ideally in deposition process are of advantage
- Enhanced communication and presenting skills, entrepreneurial thinking and conscientious working, self-initiative, self-organization and motivation as well as a high degree of technical understanding and keen interest in technical products
- Business fluent in German and English
- Willingness for national and international travel

Your tasks

- Maintain and grow global customer relationships as well as distribution networks
- Independent technical customer service on gas and liquid distribution systems, by developing solution in cooperation with internal project management, technical departments and suppliers
- Timely offer preparations and participation on award negotiations
- Responsible strategic consultation of business management with respects to the business goals and strategy. Support of cross functional teams from engineering, manufacturing, quality management and business management

We offer

- Permanent employment contract with attractive and performance based remuneration
- Diverse and forward-looking work in modern environment and possibility for individual personal development



Interested? We do look forward to your application!

Please send your compelling application documents via email to:
jobs@sempa.de

Your point of contact is Mr. Pietsch.

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